



## The Reciprocal Tariffs Frequently Asked Questions (FAQs)

- ❖ Do the reciprocal tariffs replace the universal 10% tariff for anything that sails on or after April 9<sup>th</sup>?  
Yes. The universal 10% tariff went into effect on April 5<sup>th</sup>. For any country listed in [Annex I](#) with a specified reciprocal tariff rate, the rate defined in [Annex I](#) will replace the universal 10% tariff for anything sailing on or after April 9<sup>th</sup>. For all other countries not listed in [Annex I](#), other than Canada or Mexico, the universal 10% tariff will apply.
- ❖ What are the reciprocal tariff rates by country?  
Please refer to [Annex I](#)
- ❖ Are there any exceptions?  
Yes! Exceptions include:
  - ❖ Articles covered by national security exemptions under 50 U.S.C. 1702(b)
  - ❖ Steel, aluminum, automobiles and parts are already subject to prior proclamations and existing tariff regimes; they will not be affected by the new tariffs.
  - ❖ Specific products such as copper, semiconductors, pharmaceuticals, lumber, critical minerals, and energy goods (as detailed in [Annex II](#))
  - ❖ Goods subject to Column 2 rates of the HTSUS
  - ❖ Items that may be targeted under future Section 232 actions
- ❖ Is the universal 10% or the reciprocal tariff in addition to any duties, taxes, and fees already in place.  
Yet it is. All duties are additive.
- ❖ What is the sailing date if a shipment trans-ships?  
The sail date refers to the departure date of the vessel or aircraft that is ultimately destined to the United States, regardless of any transshipment along the way.
- ❖ What about Free Trade Agreements? Do the tariffs still apply?  
Free Trade Agreements still apply, but the universal 10% or reciprocal tariff will apply as well.
- ❖ What about Canada and Mexico and USMCA? Do the additional tariffs apply?  
If goods are USMCA compliant then they can be imported duty free. If the goods are not USMCA compliant, or do not have an accompanying USMCA certificate, an additional rate of 25% will apply.
- ❖ What about the steel and aluminum tariffs? Are these new tariffs in addition to them?  
Items subject to Section 232 are excluded from this order, but Section 232 duty will apply if the article is subject.